



भारतीय जीवन बीमा निगम  
LIFE INSURANCE CORPORATION OF INDIA

Date: 26.04.2022

बी.सी. पटनायक  
प्रबंध निदेशक  
B. C. Patnaik  
Managing Director

To

**The Board of Directors  
Life Insurance Corporation of India**

'Yogakshema'  
Jeevan Bima Marg  
Nariman Point  
Mumbai, 400 021  
Maharashtra, India

**Kotak Mahindra Capital Company Limited**

1st Floor, 27 BKC, Plot No. C- 27  
'G' Block, Bandra Kurla Complex  
Bandra (East), Mumbai 400 051  
Maharashtra, India

**Axis Capital Limited**

1<sup>st</sup> Floor, Axis House,  
C-2 Wadia International Centre  
P.B. Marg, Worli  
Mumbai 400 025  
Maharashtra, India

**BofA Securities India Limited**

Ground Floor, "A" Wing  
One BKC, "G" Block  
Bandra Kurla Complex, Bandra (East)  
Mumbai 400 051  
Maharashtra, India

**Citigroup Global Markets India Private Limited**

1202, 12th Floor,  
First International Financial Centre  
G-Block, Bandra Kurla Complex  
Bandra (East), Mumbai 400 098  
Maharashtra, India

**Goldman Sachs (India) Securities Private Limited**

951-A, Rational House  
Appasaheb Marathe Marg  
Prabhadevi, Mumbai, 400 025  
Maharashtra, India

**ICICI Securities Limited**

ICICI Venture House,  
Appasaheb Marathe Marg  
Prabhadevi, Mumbai 400 025  
Maharashtra, India

**J.P. Morgan India Private Limited**

J.P. Morgan Tower  
Off C.S.T. Road Kalina  
Santacruz (East), Mumbai 400 098  
Maharashtra, India

**JM Financial Limited**

7th Floor, Chenergy

केन्द्रीय कार्यालय, "योगक्षेम", जीवन बीमा मार्ग, मुंबई - 400 021.  
दूरभाष (कार्या.) : +91-22-22021645, फैक्स : +91-22-22810680,  
ई-मेल : mdbcp@licindia.com

Central Office, "Yogakshema", Jeevan Bima Marg, Mumbai - 400 021.  
Tel. (O): +91-22-22021645, Fax: +91-22-22810680,  
E-mail: mdbcp@licindia.com

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To

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Maharashtra, India

**JM Financial Limited**  
7th Floor, Chenergy

Appasaheb Marathe Marg  
Prabhadevi, Mumbai 400 025  
Maharashtra, India

**Nomura Financial Advisory and Securities (India) Private Limited**

Ceejay House, Level 11 Plot F  
Shivsagar Estate, Dr. Annie Besant Road  
Worli, Mumbai 400 018  
Maharashtra, India

**SBI Capital Markets Limited**

202, Maker Tower 'E'  
Cuffe Parade, Mumbai 400 005  
Maharashtra, India

(Kotak Mahindra Capital Company Limited, Axis Capital Limited, BofA Securities India Limited, Citigroup Global Markets India Private Limited, Goldman Sachs (India) Securities Private Limited, ICICI Securities Limited, J.P. Morgan India Private Limited, JM Financial Limited, Nomura Financial Advisory and Securities (India) Private Limited and SBI Capital Markets Limited appointed as book running lead managers in relation to the Offer are collectively referred to as the "**Book Running Lead Managers**")

Ladies and Gentlemen,

**Re: Proposed initial public offering of equity shares (the "Equity Shares", and such offering, the "Offer") of Life Insurance Corporation of India (the "Corporation")**

I, **Bishnu Charan Patnaik**, am a Executive Director of the Corporation and I confirm, certify and declare the following information with respect to myself to be true, correct, adequate and not misleading and without omission of any matter that is likely to mislead. I hereby give my consent to my name being included as Executive Director and the following information contained in this certificate (in part or full) in the Red Herring Prospectus (the "**RHP**") and the Prospectus (the "**Prospectus**"), each of which the Corporation intends to file with Securities and Exchange Board of India (the "**SEBI**"), BSE Limited (the "**BSE**") and National Stock Exchange of India Limited (the "**NSE**"), and together with the BSE, the "**Stock Exchanges**") and any other regulatory authority required by law and in any other Offer-related documents.

I also authorise you to deliver a copy of this letter of consent to SEBI, the Stock Exchanges or any other regulatory authority required by law.

1. I was validly appointed as a Director on the Board of Directors of the Corporation ("**Board**"), under Section 4 of the Life Insurance Corporation of India Act, 1956 and other applicable laws, on 01<sup>st</sup> October, 2021, and am not otherwise disqualified from being a director under Section 4A of the Life Insurance Corporation of India Act, 1956 and other applicable laws as on the date of this certificate. I further certify that I am eligible to be appointed as and have been validly appointed as (and have not been disqualified to be appointed as) a Managing Director under applicable laws.
2. I confirm that I am not declared as fugitive economic offender under Section 12 of the Fugitive Offenders Act, 2018.
3. I confirm that the following information is true, complete and accurate:

Name, Date of Birth, Age (in years) Designation, Address, Occupation, Term, Period of Directorship and DIN	Other Directorships
Name: Bishnu Charan Patnaik	<ul style="list-style-type: none"><li>• Indian entities</li></ul>
Date of birth: March 19, 1963	<ul style="list-style-type: none"><li>• LIC Cards Services Limited;</li></ul>
Age: 59	<ul style="list-style-type: none"><li>• Life Insurance Corporation (LIC) Mutual Fund Trustee Private Limited</li></ul>



Name, Date of Birth, Age (in years) Designation, Address, Occupation, Term, Period of Directorship and DIN	Other Directorships
<p><i>Designation:</i> Managing Director</p> <p><i>Address:</i> Flat No. -A 4203, Omkar 1973 Off Annie Besant Road, Hanuman Nagar Worli Colony, Mumbai, Maharashtra – 400 030 India</p> <p><i>Occupation:</i> Service</p> <p><i>Term:</i> : From October 1, 2021 and up to the date of his attaining the date of superannuation, i.e., March 31, 2023, or until further orders, whichever is earlier</p> <p><i>Period of directorship:</i> From October 1, 2021 onwards</p> <p><i>DIN:</i> 08384583</p>	<p><b>Trust</b></p> <ul style="list-style-type: none"> <li>• LIC Golden Jubilee Foundation</li> </ul> <p><b>Foreign companies</b></p> <ul style="list-style-type: none"> <li>• Life Insurance Corporation (Nepal) Limited</li> </ul>

I do not hold directorships, partnerships or positions as trustee nor am I a proprietor of any concern in India or overseas, except as disclosed in the table above and in the disclosure of interest made pursuant to Section 4B of the Life Insurance Corporation of India Act, 1956.

#### 4. Biography

**“Bishnu Charan Patnaik** is the Managing Director of our Corporation. He holds bachelor’s and master’s degree of arts (political science) from Utkal University, Bhubaneswar, Odisha. He is also a fellow of the Insurance Institute of India. He was the secretary general of the Governing Body of the Insurance Council. He joined our Corporation in the year 1985 as an apprentice officer and has experience in the insurance sector and has handled several positions in our Corporation such as senior divisional manager of Jamshedpur and Berhampur divisions, regional manager (marketing bancassurance and alternate channels), regional manager (customer relationship management) and director of Zonal Training Centre in Agra.”

The photocopies of the documents evidencing my educational qualifications and experience and other details included above are annexed to this certificate.

- I hereby confirm that I do not hold or have in the past held more than one Director Identification Number (“DIN”) and that I have completed KYC requirements and made any relevant filings in respect of myself under applicable law. I further confirm that I have not held any other DIN in the past.
- I have stayed in India for a total period of not less than one hundred and eighty-two days in the previous calendar year.
- I do not hold any Equity Shares, warrants, employee stock options or other convertible instruments in the Corporation.
- I further confirm that I will not receive any portion of the proceeds of the Offer.
- I do not hold any equity shares in any subsidiaries, joint ventures or associates of the Corporation.
- None of my relatives or entities in which I am associated as promoter, director, partner, proprietor or trustee, hold any Equity Shares, warrants, employee stock options or other convertible instruments in the Corporation as of the date of this certificate.

11. I am not interested in the appointment of any person(s) acting as book running lead managers, registrars, or bankers to the Offer or any such intermediary appointed in connection with the Offer.
12. Except as stated below neither I nor any of my relatives is a beneficiary of or interested in any outstanding loan or advance given by the Corporation, to us, nor have I or any of my relatives granted any outstanding loan or advance to the Corporation.

Nil

13. I am not an insurance intermediary/ agent.
14. I am not a director of any other company undertaking the business of life insurance.
15. I have not been convicted or have not come under adverse notice of the laws and regulations involving moral turpitude or of any professional body.
16. I am not, and have not been, associated with nor has any company/ firm/ entity in which I am associated as promoter/ director/partner/proprietor is/was associated with the securities market in any manner and the SEBI has not initiated any action against me or these entities in the past five years except as mentioned below:

Name of the entity/company	NIL
SEBI Registration No.	
Category of registration	
Date of expiry of registration	
If registration has elapsed, reasons for non-renewal	
Details of outstanding action (including enquiry or investigation) initiated by SEBI in the last five years	
Penalty imposed by SEBI, if any (Penalty includes deficiency/warning letter, adjudication proceedings, suspension/ cancellation/ prohibitory orders)	
Outstanding fees payable to SEBI, if any	

17. None of the companies with which I am or have been associated as a director has been, or is suspended from being traded on the BSE Limited or the National Stock Exchange of India Limited or any other stock exchange, during my tenure in such company, within the last five years.

For the purpose of the above confirmation, the term "suspended company" shall mean a listed company whose shares are suspended from trading by the relevant stock exchange on account of non-compliance with listing requirements.

S. No	Name of the company	Name of the stock exchange(s) on which the company was listed	Date of suspension on stock exchange(s)	Whether suspended for more than three months [Please state Yes/No]	Reasons for suspension and period of suspension, if the suspension has been for more than three months	Whether the suspension has been revoked [Please state Yes/No]	Date of revocation of suspension, if suspension has been revoked	Term of directorship (along with relevant dates) in such company
1.	NIL							



18. None of the companies with which I am, or have been associated as a director have been or were delisted from any recognized stock exchange, during my tenure with such company, except as stated below:

S. No	Name of the company	Name of the stock exchange(s) on which the company was listed	Date of delisting on stock exchange	Whether the delisting was compulsory or voluntary delisting	Reasons for delisting	Whether the company has been relisted – [Please state Yes/No]	Date of relisting, in the event the company is relisting	Name of the stock exchange(s) on which the company was relisted	Term of directorship (along with relevant dates) in the company
1.	NIL								

19. Neither I, nor any other company with which I am/was associated as promoter or director is prohibited by SEBI from accessing the capital markets or debarred from buying, selling or dealing in securities under any order or direction passed by SEBI or any securities market regulator in any other jurisdiction or any other authority/court.
20. I confirm that I am not a promoter or member of the promoter group of an entity that is non-compliant with minimum public shareholding requirements as specified in Rule 19(2) and Rule 19A of the Securities Contracts (Regulation) Rules, 1957, as amended, as on the date of this certificate.
21. Neither I nor any entities with which I am associated as promoter or director are subject to any penalties or disciplinary action or investigation by SEBI or the Stock Exchanges, nor has any appropriate regulatory or legal authority found any probable cause for enquiry, adjudication, show cause notice, recovery proceeding, prosecution or other regulatory action, pursuant to which observations on draft red herring prospectus filed by us with SEBI may be kept in abeyance as per SEBI (Issuing Observations on Draft Offer Documents Pending Regulatory Actions) Order, 2020.
22. Neither my name nor the name of the companies in which I am or was a director appear in the intermediary caution list or has been identified as the vanishing company.
23. I, further, confirm that no notice has been issued and no action or litigation has been initiated against me by SEBI or any stock exchange or any regulatory or statutory authority with respect to my association with the following entities in any capacity.

NIL

24. I have neither been, nor currently am, on the board of directors of any company that was or has been directed by any Registrar of Companies to be struck off from the rolls of such Registrar of Companies under Section 248 of the Companies Act. Further, I have not been identified as a director who has been disqualified to act as a director in terms of Section 164(2)(a) of the Companies Act (“**Disqualified Director**”) and neither am I a proclaimed offender under Section 82 of the Code of Criminal Procedure, 1973, as amended (“**Proclaimed Offender**”), and my name does not feature in the lists of Disqualified Directors or the lists of Proclaimed Offenders released by various Registrars of Companies and the Ministry of Corporate Affairs (“**MCA**”) and currently disclosed on the website of the MCA, or on the watch-out investors list.
25. I am not and have not been a promoter or director of any company which is on the dissemination board or which failed to provide the trading platform or exit to its shareholders in accordance with the timelines and conditions prescribed by SEBI, from to time, in relation to exclusively listed companies of de-recognized/non-operational/exited stock exchanges.
26. Further, I confirm that, neither currently and nor in the past I was a director, or promoter of any company which has been identified as a shell company by the MCA, pursuant to its circular dated June 9, 2017 (bearing reference 03/73/2017-CL-II) and no action whatsoever has been initiated by any regulatory authority in this regard..

27. I am not a whole-time director or promoter of any company that has been delisted under Chapter V of the Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009, as amended. Further, I am not a whole-time director or promoter of any company or person responsible for ensuring compliance with the securities laws of any company that has been compulsorily delisted under Chapter V of the SEBI (Delisting of Equity Shares) Regulations, 2021.
28. I have not been identified as a wilful defaulter by any bank or financial institution or a consortium thereof in accordance with the guidelines issued by the Reserve Bank of India. Further, I also declare and confirm that I have not been categorised as a defaulter as per records maintained with Credit Information Bureau (India) Limited or mentioned on the watch-out investors list issued or maintained by the Stock Exchanges.
29. I certify that I have not been found to be non-compliant with securities laws, inside or outside India.
30. I further confirm that I have no interest in the promotion or formation of the Corporation or its subsidiaries, joint ventures or associates.
31. Further, I shall not offer any incentive, direct or indirect, whether in cash or kind or services or otherwise to any person for making an application for Equity Shares in the Offer.
32. I confirm that I have not been declared as 'Fraudulent Borrower' by lending banks or financial institutions or consortium, in terms of RBI Master Directions dated July 01, 2016, on 'Frauds – Classification and Reporting by commercial banks and select FIs', as updated.
33. I further certify that:
  - (a) I am not related to any director or key managerial personnel of the Corporation.
  - (b) There are no arrangements or understandings with major shareholders, customers, suppliers or others, pursuant to which I have been appointed as a director of the Corporation.
  - (c) Other than statutory benefits upon termination of my employment in the Corporation on retirement and certain post-retirement benefits, no service contracts have been entered into by me with the Corporation providing for benefits upon termination of employment, nor have I executed any employment contract with the Corporation determining the terms of my association with the Corporation.
  - (d) Except as disclosed below, no amount has been paid to me as remuneration during the last financial year for services in all capacities to the Corporation

Bishnu Charan Patnaik was appointed as the Managing Director of our Corporation pursuant to the notification bearing number S.O. 417 dated July 5, 2021 for a period of up to March 31, 2023 or until further orders whichever is earlier. Additionally, his pay scale is as follows:

Particulars	Remuneration (in Rs)
Pay scale	205,400-224,400
Range of net salary Fiscal 2022/ per month <sup>^</sup>	124,161-1,499,846
Basic	205,400
Dearness allowance	63,674

<sup>^</sup> Calculated post deduction of inter alia provident fund, additional provident fund, income tax, insurance premium, professional tax, interest for children's educational loans etc.

The total compensation paid to Bishnu Charan Patnaik was ₹5.15 million in Fiscal 2022, for him being associated with our Corporation as a Managing Director as well as holding office in other capacities.

- (e) I have not received any contingent and deferred remuneration in the previous financial year:
- (f) No remuneration paid/payable to me in Fiscal 2022 by any subsidiaries, joint ventures or associates of the Corporation.



- (g) I have not entered into any agreement either myself or on behalf of any other person, with any shareholder or any other third party with regard to compensation or profit sharing in connection with dealings in the securities of the Corporation.
- (h) Except as disclosed below, I am not a party to any bonus or profit sharing plan of the Corporation.

The Ministry of Finance vide its letter ref. **F.No.S-11012/01/2007-Ins.III dated 20<sup>th</sup> July, 2007 (Annexure-I)** stated that Whole Time Directors of Public Sector Insurance Companies including LIC, would be entitled to Performance Linked Incentives. The incentives are subject to the achievements of quantitative and qualitative parameters fixed for performance evaluation matrix based on the Statement of Intent (SOI) on Goals and Qualitative Parameters and benchmarks based on various compliance reports during the last financial year

For Scores out of 100 marks in the achievement of SOI Target	Incentives per annum (Rs. in millions)	
	Chairman LIC and CMDs of General Insurance Companies	Managing Directors of LIC
100	0.80	0.65
81-99	0.70	0.55
61-80	0.60	0.40
60 and less	Nil	Nil

- (i) I do not have any direct or indirect interest in the Corporation or its business, including in any property acquired by the Corporation or proposed to be acquired by it.
- (j) I am not related to and do not have any relationship with any of the entities from whom the Corporation has acquired land in the last five years or from whom the Corporation proposes to acquire land.
- (k) I, nor any company or firm in which I am interested as a member, have been paid any consideration in cash or shares or otherwise or agreed to be paid by any person either to induce me to become, or to help me qualify as a director, or otherwise for services rendered by me or by the company or firm in which I am interested, for the promotion or formation of the Corporation, or any of its subsidiaries.
- (l) Further, except as disclosed below, amount or benefit has been paid to me by the Corporation during the last two years preceding or is proposed to be paid or given by the Corporation.

NIL

- (m) I am not directly or indirectly interested in any transaction in acquisition of land, construction of building and supply of machinery and no payments have been made in respect of these contracts, agreements or arrangements or are proposed to be made.
- (n) Neither I nor my relatives have directly or indirectly purchased, sold or financed any transactions in relation to the securities of the Corporation during the last six months immediately preceding the date of the RHP and Prospectus.
- (o) There are no financing arrangements whereby I or any of my relatives have financed the purchase by any other person of securities of the Corporation during the period of six months immediately preceding the date of filing the RHP and Prospectus.
- (p) There are no other ventures, companies, firms and trusts in which I am interested as a promoter, director, member, partner, proprietor and / or trustee that are in the same line of activity as that of the Corporation.
- (q) Further, there are no transactions relating to the property completed within the two preceding years, in which I have / had any interest either as a director or proposed director at the time of the transaction



34. I confirm that I have not entered, and shall not enter, into buyback or standby arrangements directly or indirectly for purchase of the Equity Shares offered pursuant to the Offer, except as may be permitted under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("SEBI ICDR Regulations").
35. I am familiar with the requirements and restrictions on public communications, as stated in the SEBI ICDR Regulations (and summarised in the memorandum on publicity guidelines circulated by the legal counsels), and agree to abide by the same.
36. I am not a director of more than twenty companies (excluding dormant companies), nor am I a director of more than ten public companies, (including private companies that are either holding or subsidiary company of a public company). I am not director on the board of more than seven listed entities. I do not serve as an independent Director in more than three listed companies.
37. I am not a member in more than ten committees or act as chairman of more than five committees across all public companies in which I am a director. For the purpose of this requirement, under SEBI Listing Regulations, only the audit committee and the stakeholders' relationship committee should be considered.
38. For the purposes of disclosures to be included in the Offer Documents under the applicable laws, except as disclosed in **Annexure A**, there is no litigation involving me.

I undertake to inform the BRLMs promptly, in writing of any changes to the above information until the Equity Shares commence trading on the Stock Exchanges. In the absence of any such communication from us, the above mentioned information should be considered as updated information until the Equity Shares commence trading on the Stock Exchanges, pursuant to the Offer.

This certificate may be relied upon by the legal counsels and BRLMs appointed in relation to the Offer. We hereby consent to the contents of, or reference to, this certificate being used in the Offer Documents, and other offering materials, as required, in connection with the Offer and for submission to the Insurance Regulatory and Development Authority of India, the SEBI, the Stock Exchanges and any other authority as may be required by law. We further consent to the aforementioned details being included for the records to be maintained by the BRLMs in connection with the Offer and in accordance with applicable laws.

Capitalized terms not defined herein would have the same meaning as attributed to it in the RHP and Prospectus in relation to the Offer.

Yours faithfully,



**Name:** Bishnu Charan Patnaik  
**Designation:** Managing Director

**Enclosed:**  
Annexure [A]: Details of litigation  
Annexure [B]: PAN card

**Cc:**

**Domestic Legal Counsel to the Book Running Lead Managers**

**Shardul Amarchand Mangaldas & Co.**  
Amarchand Towers,  
216 Okhla Industrial Estate, Phase III,  
New Delhi 110 020

24th Floor, Express Towers  
Nariman Point  
Mumbai 4000 021, Maharashtra, India

**International Legal Counsel to the Book Running Lead Managers**

**Linklaters Singapore Pte. Ltd**

One George Street, #17-01  
Singapore 049145

**Domestic Legal Counsel to the Corporation**

**Cyril Amarchand Mangaldas**  
5th floor, Peninsula Chambers  
Peninsula Corporate Park  
GK Marg, Lower Parel  
Mumbai 400 013  
Maharashtra, India

**International Legal Counsel to the Corporation**

**Duane Morris & Selvam LLP**  
16 Collyer Quay, #17-00  
Singapore 049 318



## ANNEXURE A

### Details of litigation

Other than as mentioned below, there are no litigation, civil (those civil cases considered material as per the materiality policy framed by the Board) or criminal prosecutions, or regulatory proceedings, whether in India or abroad or otherwise involving me, whose outcome could have a material adverse effect on the financial position, operations or prospects of the Corporation:

1. Litigation involving criminal offences;  
NIL
2. Civil litigation (as per the materiality policy);  
NIL
3. Litigation involving taxation claims (direct and indirect taxation);  
NIL
4. All actions by statutory/regulatory authorities;  
NIL
5. Any other legal proceedings mentioned in **Schedule I**.

**SCHEDULE I**

NIL



ANNEXURE B

आयकर विभाग  
INCOME TAX DEPARTMENT

भारत सरकार  
GOVT. OF INDIA

BISHNU CHARAN PATNAIK

SATCHIDANANDA PATNAIK

19/03/1963  
Permanent Account Number  
ADYPP4270E

*Self-attested*  
*[Signature]*

*[Signature]*  
Signature

