

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 31/03/2006

Business Acquisition through different channels (Group) ***													
Sl.No.	Channels	Current Quarter (01.01.2006 TO 31.03.2006)			Same Quarter Previous year			Up to the period			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	0	0	0	0	0	0	0	0	0	0	0	0
2	Corporate Agents-Banks	0	0	0	0	0	0	0	0	0	0	0	0
3	Corporate Agents -Others	0	0	0	0	0	0	0	0	0	0	0	0
4	Brokers	0	0	0	0	0	0	0	0	0	0	0	0
5	Micro Agents	0	0	0	0	0	0	0	0	0	0	0	0
6	Direct Business	7032	2406955	1618.38	8015	5207979	1798.99	18160	11468008	4021.65	18420	8142374	3702.72
	Total(A)	7032	2406955	1618.38	8015	5207979	1798.99	18160	11468008	4021.65	18420	8142374	3702.72
1	Referral (B)	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	Grand Total (A+B)	7032	2406955	1618.38	8015	5207979	1798.99	18160	11468008	4021.65	18420	8142374	3702.72

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

*** Above data pertaining to NEW BUSINESS only.

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 31.12.2011

Business Acquisition through different channels (Group) ***													
Sl.No.	Channels	Current Quarter (01.10.2011 TO 31.12.2011)			Same Quarter Previous year			Up to the period			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	1697	2503197	94.53	407	307601	86.6027	4485	4373593	616.79	1541	1095113	515.72
2	Corporate Agents-Banks	166	30902	2.56	477	1224056	78.882	265	53004	132.79	1278	2491184	258.98
3	Corporate Agents -Others	69	51288	0.82	59	10179	17.5007	146	65071	7.30	112	19378	36.91
4	Brokers	99	55614	10.36	61	15590	0.5861	180	83073	16.75	67	16670	0.91
5	Micro Agents	0	0	0.00	0	0	0	0	0	0.00	0	0	0
6	Direct Business	4292	9037969	5467.33	4960	12209307	5027.203	12913	19495696	26105.36	13448	24188571	23049.04
	Total(A)	6323	11678970	5575.59	5964	13766733	5210.77	17989	24070437	26878.99	16446	27810916	23861.56
1	Referral (B)	0	0	0.00	0	0	0	0	0	0.00	0	0	0
	Grand Total (A+B)	6323	11678970	5575.59	5964	13766733	5210.77	17989	24070437	26878.99	16446	27810916	23861.56

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

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