

## **Section-B: ELIGIBILITY CRITERIA**

### **1. Minimum Eligibility Criteria (MEC):**

LIC will use the following as the Minimum Eligibility Criteria (MEC) for this RFP and evaluating bidders. The System Integrators (SI) fulfilling the following criteria only should respond to the RFP/Tender:

<b>Sl.No</b>	<b>Eligibility Conditions</b>	<b>Documentary Evidence Required</b>
1	<p>a) The bidder should be a registered entity in India. or b) A company/statutory body owned by Central/State Govt.</p>	<p>a) Certificate of incorporation/registration b) Valid GST registration certificate</p> <p>Note: For Statutory bodies/Govt. undertakings proof of Govt. ownership.</p>
2	The Bidder must have an annual turnover of a minimum of Rs. 30 Crores per annum in each of the last three financial years preceding the date of this RFP.	Details to be submitted in Annexure-II and attested copies of Audited Balance Sheet and Profit and Loss account for the relevant years, duly signed by Authorized signatory of the Company along with Name and Seal. Rs. in Crores with 3 decimals.
3	The Bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) during any 2 out of last 3 audited financial years preceding the date of this RFP. Further, the bidder should also have positive net worth for the last 3 audited financial years preceding to the date of this RFP.	Audited Profit/Loss statement and CA certificate of the firm for the last three financial years.
4	The bidder should be a system integrator for networking equipment's and supporting similar technologies (Routers, managed switches etc.) operating since last five financial years preceding the date of this RFP. Such System integrators should have back-to-back support with the respective OEM and should not be a mere reseller.	Bidder should submit Company Profile as per Annexure-II along with other documentary proof. Such as purchase orders
5	The Bidder should have executed at least two orders of Eight crores each for the proposed OEM in any of the last five financial years preceding the date of this RFP for IRDAI/RBI/SEBI regulated entity/ Government /PSU organization in India.	<p>Details to be submitted in Annexure-V along with the documentary evidence like copy of the purchase order(s), work order or certificate from the customers etc.</p> <p>And</p> <p>Completion certificate / Sign off on client's letter head confirming relevant experience.</p>
6	The bidder should not have been debarred / Black-listed by any State Government in India or any of its agencies or Government of India or any of its agencies or any PSU/Private/BFSI sector firms (including LIC of India) in India as on the date of the RFP for	A certificate in original from the Authorized signatories should be attached as compliance to this condition. Refer Annexure-IV

	<p>corrupt or fraudulent practices or non-delivery, non-performance in the last three years preceding the date of this RFP.</p> <p>The bidder must also warrant that there is no legal action being taken against it for any cause in any legal jurisdiction. If such an action exists and the bidder considers that it does not affect its ability to deliver the requirements as per the tender, it shall provide details of the action(s).</p> <p>However, such blacklisting will be null and void for the purpose of bidding in this RFP, if the bidder has obtained stay order in any court of India.</p>	
<b>Other Documents Requirements</b>		
7	The proposed OEM switches should have been installed in at least 1000 locations in one PSU/Bank/ enterprise private customers in India in the last five financial years preceding the date of this RFP.	Documentary evidence such as purchase order, work order or certificate from the customer.
8	Proposed OEM should have depots at Zonal Headquarters of LIC of India, to provide replacement units in case of failures.	The list of locations must be submitted by the OEM (Supporting Document: letter from OEM)
9	The bidder should submit an Authorization for the signatory nominated for signing of all the documents submitted in response to this RFP.	Power of Attorney or the copy of Board resolution appointing the authorized signatory.
10	The bidder has to provide details of Top 2 customers being serviced by them for Network equipment's as stated in point no (4).	The details should be submitted in Annexure-II. LIC may verify the facts and bidder has to facilitate the meetings.
11	Integrity Pact duly filled and signed	Proforma attached as Annexure XII
12	Submission of MAF duly filled and signed	Proforma attached as Annexure III
13	Land Boarder Agreement	Annexure XV

**Note-**

1. The bidders are not permitted to authorize their dealers/distributors/partners/ franchisees / subsidiaries / sister concerns etc., (including individuals and third party firms/companies) to either collect or submit the tender-related documents on their behalf. LIC will summarily reject such requests and arrangements.
2. In case, the bidding company/firm is hived off from the demerged company within last 5 Financial Years preceding to date of publication of this RFP, the experience, eligibility etc. as per the requirement of the RFP may be considered as of the demerged company, provided

the demerged company doesn't apply in the same RFP process.

3. The provisions PPP-MII Orders issued by the Government of India, as amended in the Order No. P- 45021/2/2017-PP(BE-II) dated 16.07.2024 by DPIT(PPD)/MoC/GOI will be applicable to this RFP.

4. Zonal Headquarter cities of LIC of India are as follows:

- I. Mumbai
- II. Delhi
- III. Kanpur
- IV. Kolkata
- V. Bhopal
- VI. Patna
- VII. Chennai
- VIII. Hyderabad