

Business Acquisition through different channels (Group) *** (AUDITED AND FINAL)													
Sl.No.	Channels	Current Quarter (01.01.2025 to 31.03.2025)			Same Quarter Previous year (01.01.2024 to 31.03.2024)			Up to the period 31.03.2025			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	1244	900744	969.11	1700	943441	2975.26	4692	3351741	3395.96	5416	2497764	8094.09
2	Corporate Agents-Banks	38	19845	60.76	84	67473	742.62	267	268569	159.96	325	661181	2700.26
3	Corporate Agents -Others	93	82906	5.23	161	85028	10.13	1135	936670	24.56	820	822651	20.21
4	Brokers	82	21397	41.35	129	241249	70.11	964	4778580	390.57	346	909304	169.24
5	Micro Agents	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
6	Direct Business	6304	10408665	47609.86	9749	6475336	52330.50	25210	36827993	160294.22	30425	36527062	153942.08
	Total(A)	7761	11433557	48686.31	11823	7812527	56128.63	32268	46163553	164265.28	37332	41417962	164925.88
1	Referral (B)	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	Grand Total (A+B)	7761	11433557	48686.31	11823	7812527	56128.63	32268	46163553	164265.28	37332	41417962	164925.88

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold

Executive Director (P&GS)

Date: 10.06.2025