

ADDITIONAL INFORMATION REGARDING REMUNERATION FOR DSES

In addition to New Business production based remuneration detailed in the Notification for engagement of DSEs, a DSE is also eligible to earn up to maximum of **Rs. 12000/-** per month through activity based performance involving KPIs (Key Performance Indicators). These KPIs include Daily Lead Updation, Prospect Building, Customer Survey, Customer satisfaction, Sale in specific segments like Health, Child and Pension, HNI Segment, Conversion Rate and Activisation.